

Propane+rDME Is The Way To Go!

- **Lower your emissions:** Propane+rDME complies with California's strict emissions standards and has a lower carbon intensity score than diesel, gasoline, and electricity
- **The next step in the evolution of clean fuels:** Propane+rDME is a low carbon fuel with a pathway to become carbon-neutral, and even carbon negative, as new feedstocks, such as dairy waste, and higher amounts of rDME are used in the product
- **Continue using your existing assets:** Propane+rDME is a fuel replacement; autogas and forklift customers do not have to make any additional capital investments in equipment and infrastructure
- **No downtime:** There is no loss of productivity when using Propane+rDME because there is no time spent charging an expensive battery
- **Reliability:** Propane+rDME is delivered using the existing propane infrastructure without any reliance on California's expensive and unstable electric grid



Did You Know?

- Propane+rDME is a blended source of fuel made from **96% renewable propane and 4%rDME**, and over time the blend will include increasing amounts of rDME
- **Suburban Propane is the only company in the U.S.** that has Propane+rDME and will be available in the greater Southern California market beginning early 2022
- **Electrification is not the only answer!** rDME is a homegrown fuel. It's created in California, and its production has generated new jobs in the Imperial Valley
- Propane+rDME represents the **next step in the evolution of clean fuels** with a pathway to becoming carbon-neutral, and even carbon negative, as new feed stocks are identified, such as dairy waste, and higher amounts of rDME are able to be blended with propane



PROPANE+
rDME

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Thinking About Switching Your Forklift Fleet To Electricity? Think Again!

	<u>Cost of Using Electric</u>	<u>Costs of Using Forklifts Powered by Propane+rDME</u>
New Forklift	\$45,000	Not Applicable
Electric Chargers per Forklift	\$1,500	Not Applicable
Charging Station Installed per Forklift	\$6,000	Not Applicable
Replacement Battery per Forklift	\$3,500	Not Applicable
Runtime for New Battery	6 Hours	Not Applicable
Runtime for Refurbished Battery	4 Hours	Not Applicable
Battery Charge Time	8 Hours	Not Applicable
Loss of Productivity / Down Time Associated with the Time to Charge a Battery	8 Hours	Not Applicable
Electrical Grid Down Time	Frequently in CA	Not Applicable

Additional Things To Know Before Making A Decision To Switch To Electricity.

- Frequent charging requirements result in increased downtime. Avoid discharging a battery below 20% to prevent damage
- To maximize productivity, it's likely that you will need to alter and plan operator shift patterns accordingly
- If work schedules require more than 6 hours of electric forklift use time, additional forklifts may need to be purchased
- Installing acid resistant flooring is essential to prevent warehouse damage
- Electric forklifts are susceptible to temperature changes impacting performance
- Electric forklifts can suffer damage in wet environments



Clearly, electric forklifts are NOT the answer. Propane forklifts powered by Propane+rDME IS the answer!

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